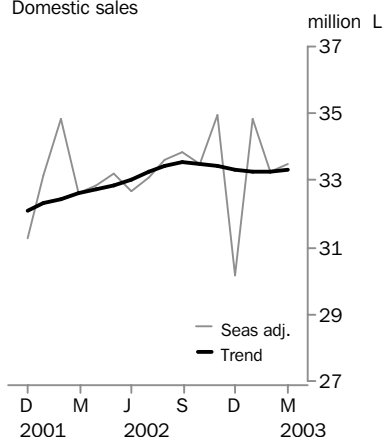


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) TUES 6 MAY 2003

Australian produced wine

Domestic sales



MARCH KEY FIGURES

TREND ESTIMATES

	Mar 2003 '000 L	% change Feb 2003 to Mar 2003	% change Mar 2002 to Mar 2003
Australian produced wine			
Domestic wine sales	33 322	0.1	2.2
White table wine sales	16 722	-0.4	0.3
Red and rosé table wine sales	12 090	-0.4	8.7

SEASONALLY ADJUSTED

	Mar 2003 '000 L	% change Feb 2003 to Mar 2003	% change Mar 2002 to Mar 2003
Australian produced wine			
Domestic wine sales	33 484	0.7	2.7
White table wine sales	16 579	1.7	-0.1
Red and rosé table wine sales	11 829	-0.3	6.8

MARCH KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 33.3 million litres in March 2003, an increase of 0.1% on February 2003 and a 2.2% increase on March 2002.
- The trend estimate for white table wine sales decreased 0.4% on February 2003 but increased 0.3% on March 2002.
- The trend estimate for domestic sales of red and rosé table wine decreased 0.4% on February 2003 but increased 8.7% on March 2002.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 33.5 million litres in March 2003, an increase of 0.7% on February 2003.
- The seasonally adjusted estimate for domestic sales of white table wine increased 1.7% on February 2003.
- The seasonally adjusted estimate for domestic sales of red and rosé table wine decreased 0.3% on February 2003.

ORIGINAL ESTIMATES

- In original terms, 30.0 million litres of Australian produced wine was sold domestically by winemakers in March 2003, up 10.6% on February 2003 but down 6.1% on March 2002.
- Exports of Australian produced wine increased by 35.6% over February 2003 to 50.7 million litres. Australia exported 499.0 million litres with a value of \$2.4 billion in the twelve months ending March 2003, an increase of 27.3% in volume and 22.2% in value over the corresponding period to March 2002.

- For further information about these and related statistics, contact Graeme Thomas on Adelaide 08 8237 7536 or the National Information and Referral Service on 1300 135 070.

NOTES

FORTHCOMING ISSUES

ISSUE	RELEASE DATE
April 2003	3 June 2003
May 2003	3 July 2003
June 2003	4 August 2003
July 2003	3 September 2003
August 2003	3 October 2003
September 2003	3 November 2003

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CHANGES IN THIS ISSUE

This issue contains revisions to domestic sales data from July 2002 to February 2003 due to an update in the number of winemaking enterprises that are within the scope of the 'Sales of Australian Wine by Winemakers' collection. For more information, users should refer to paragraphs 2 and 3 of the Explanatory Notes.

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Dennis Trewin
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for sales of white table wine in glass containers of less than 2 litres decreased 0.1% on February 2003 but increased 12.5% on March 2002. The trend series for red and rosé wine sales in glass containers of less than 2 litres decreased 0.1% on February 2003 but increased by 12.5% on March 2002.

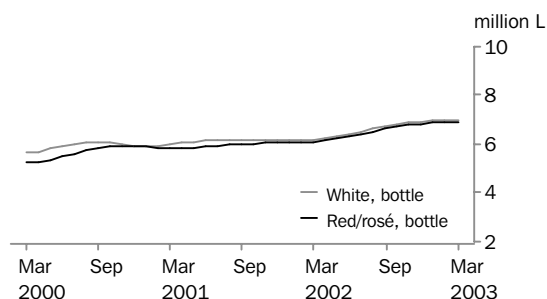
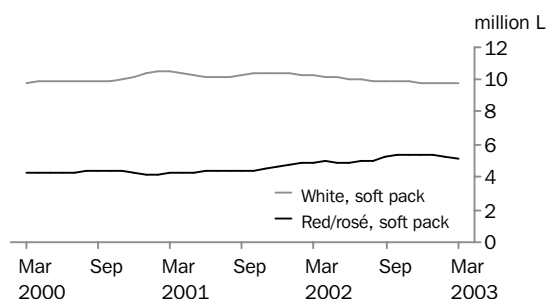


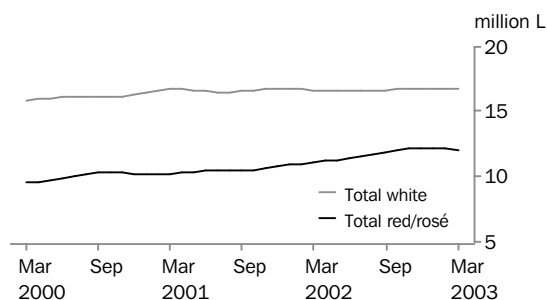
TABLE WINE, SOFT PACK CONTAINERS

The trend series for domestic sales of white table wine in soft packs decreased by 0.6% on February 2003 and 4.9% on March 2002. The trend series for red and rosé wine in soft packs decreased 1.8% on February 2003 but increased 4.9% on March 2002.



TOTAL WHITE AND RED/ROSÉ TABLE WINE

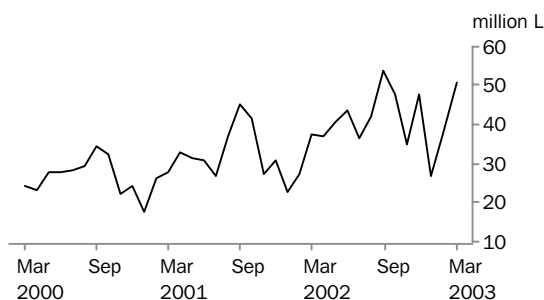
The trend series for total sales of white table wine decreased 0.4% on February 2003 but increased 0.3% on March 2002. The trend series for total red and rosé wine decreased 0.4% on February 2003 but increased 8.7% on March 2002.



EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

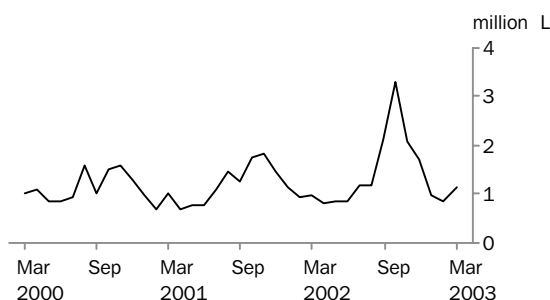
EXPORTS OF AUSTRALIAN PRODUCED WINE

In original terms, 50.7 million litres of Australian produced wine valued at \$214.8 million were exported in March 2003. The quantity and value of exports increased 35.6% and 25.7% respectively on last month. Compared to March 2002, the quantity and value increased 35.1% and 11.9% respectively. The average value of Australian wine exported in March 2003 was \$4.23 per litre, down from \$5.11 per litre in March 2002.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for March 2003 shows that 1.1 million litres of wine was imported, up 35.2% in quantity and 40.2% in value on February 2003. The average value of wine cleared for home consumption in March 2003 was \$8.44 per litre, up from \$7.08 per litre in March 2002.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the March quarter 2003 shows that wine available for consumption in Australia decreased 0.1% on the same quarter in 2002. Domestic sales of Australian wine decreased by 0.9% and wine imports by 1.6%. Total disposals of Australian produced wine increased by 15.9% on the same quarter in 2002 with exports increasing by 31.6%.

	A Domestic sales of Australian produced wine	B Wine imports cleared for home consumption	A + B Wine available for consumption	C Exports of Australian produced wine	A + C Total disposals of Australian produced wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L
1999-2000	369 271	19 607	388 878	284 935	654 206
2000-2001	384 847	12 773	397 620	338 289	723 136
2001-2002	386 232	14 479	400 711	418 390	804 622
Mar Qtr 2002	81 818	3 040	84 858	87 333	169 151
Mar Qtr 2003	81 049	2 990	84 039	114 945	195 994

DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE(a)

Period	TABLE-WHITE WINE.....					TABLE-RED AND ROSÉ WINE.....			
	Total wine	Glass less than 2 litres	Soft packs(b)	Other containers(c)	Total	Glass less than 2 litres	Soft packs(b)	Other containers(c)	Total
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
1999-2000	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053
2000-01	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560
2001-02	386 232	75 657	122 776	1 447	199 881	73 622	56 085	695	130 401
2001-2002									
March	31 961	6 210	11 085	81	17 376	5 536	5 132	21	10 689
April	30 061	5 825	9 489	91	15 405	5 808	4 820	38	10 666
May	34 882	5 871	11 483	87	17 441	7 251	5 606	58	12 915
June	29 602	5 431	8 587	36	14 054	6 853	4 930	19	11 801
2002-2003									
July	35 184	6 272	10 625	53	16 950	7 260	6 162	21	13 443
August	34 753	6 276	9 841	119	16 237	7 224	6 374	23	13 622
September	33 550	7 022	9 402	77	16 501	6 944	5 060	27	12 030
October	36 792	7 512	10 296	108	17 916	7 349	5 367	21	12 737
November	45 495	9 984	12 110	132	22 225	8 741	6 680	11	15 432
December	36 041	8 210	9 570	148	17 928	6 638	4 711	15	11 364
January	23 913	5 133	8 634	76	13 843	3 742	3 272	15	7 029
February	27 127	6 152	8 983	33	15 169	5 209	3 707	11	8 927
March	30 009	6 381	9 614	40	16 034	5 798	4 561	12	10 371
SEASONALLY ADJUSTED									
2001-2002									
March	32 602	6 223	10 267	n.a.	16 595	6 029	4 968	n.a.	11 071
April	32 824	6 368	10 123	n.a.	16 585	6 096	5 147	n.a.	11 168
May	33 193	6 247	10 923	n.a.	17 155	6 459	5 051	n.a.	11 474
June	32 665	6 630	9 506	n.a.	16 494	6 459	4 475	n.a.	11 265
2002-2003									
July	33 105	6 412	10 462	n.a.	17 040	6 252	4 913	n.a.	11 180
August	33 587	6 309	9 780	n.a.	16 178	6 394	5 338	n.a.	11 865
September	33 835	6 936	9 986	n.a.	16 944	6 731	5 126	n.a.	11 923
October	33 481	6 794	9 653	n.a.	16 569	6 757	5 147	n.a.	11 986
November	34 965	7 179	10 233	n.a.	17 606	6 923	5 861	n.a.	12 547
December	30 181	6 458	8 735	n.a.	15 199	6 643	4 936	n.a.	11 318
January	34 859	7 066	11 321	n.a.	18 323	6 939	6 319	n.a.	13 129
February	33 236	7 121	9 214	n.a.	16 306	7 025	4 855	n.a.	11 870
March	33 484	6 901	9 580	n.a.	16 579	6 729	4 876	n.a.	11 829
TREND ESTIMATES									
2001-2002									
March	32 597	6 198	10 244	n.a.	16 667	6 113	4 959	n.a.	11 120
April	32 738	6 245	10 201	n.a.	16 662	6 173	4 976	n.a.	11 206
May	32 825	6 310	10 141	n.a.	16 642	6 247	4 951	n.a.	11 270
June	33 011	6 409	10 091	n.a.	16 660	6 340	4 939	n.a.	11 376
2002-2003									
July	33 242	6 516	10 008	n.a.	16 668	6 438	4 963	n.a.	11 513
August	33 442	6 615	9 933	n.a.	16 685	6 529	5 058	n.a.	11 681
September	33 524	6 703	9 884	n.a.	16 709	6 622	5 213	n.a.	11 865
October	33 500	6 793	9 863	n.a.	16 746	6 712	5 360	n.a.	12 026
November	33 408	6 863	9 858	n.a.	16 783	6 791	5 443	n.a.	12 133
December	33 313	6 915	9 844	n.a.	16 802	6 845	5 442	n.a.	12 174
January	33 274	6 950	9 823	n.a.	16 799	6 872	5 387	n.a.	12 169
February	33 285	6 976	9 796	n.a.	16 786	6 883	5 296	n.a.	12 134
March	33 322	6 973	9 740	n.a.	16 722	6 875	5 201	n.a.	12 090

(a) Data from July 2002 to February 2003 has been revised for all series due to an update in the number of winemaking enterprises that are within the scope of the collection.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS(a)

	Table	Fortified	Sparkling bottle fermentation(b)	Sparkling bulk fermentation(b)	Carbonated	Other wine products(c)	Vermouth	Brandy(d)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L a l
1999-2000	307 091	22 991	18 220	14 352	3 514	2 352	754	837
2000-01	325 325	22 185	16 706	13 952	3 292	3 011	372	901
2001-02	330 281	20 384	17 686	12 000	3 123	2 454	305	701
2001-2002								
March	28 065	1 423	1 315	713	239	182	24	37
April	26 071	1 702	1 217	657	201	190	23	49
May	30 356	2 066	1 388	583	258	210	21	56
June	25 855	1 812	1 060	516	151	189	19	55
2002-2003								
July	30 393	2 313	1 282	650	270	253	23	58
August	29 858	1 894	1 797	773	202	206	22	72
September	28 531	1 620	2 295	698	201	184	21	49
October	30 652	1 734	2 932	980	278	192	23	56
November	37 658	2 062	3 744	1 404	303	298	27	64
December	29 292	1 658	3 410	1 070	313	270	29	89
January	20 872	1 197	1 040	402	198	185	17	36
February	24 095	1 153	1 105	440	177	138	17	45
March	26 406	1 388	1 279	526	225	167	18	36

(a) Data from July 2002 to February 2003 has been revised for all series due to an update in the number of winemaking enterprises that are within the scope of the collection.

(b) Spritzig table wines are included with table wine.

(c) From July 2000, this category's definition includes wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See also paragraph 4 of the Explanatory Notes.

(d) Quantities on which excise duty was paid.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS(a)

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(b)	Soft packs	All other containers(c)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
1999-2000	2 549	5 008	341.0	7 796	7 293	22 991
2000-01	2 327	4 674	353	8 160	6 674	22 185
2001-02	2 102	4 052	333	8 369	5 529	20 384
2001-2002						
March	138	243	24	652	366	1 423
April	172	295	23	750	462	1 702
May	197	425	33	903	509	2 066
June	177	349	24	862	399	1 812
2002-2003						
July	218	436	40	1 006	612	2 313
August	196	375	37	792	495	1 894
September	161	334	21	672	433	1 620
October	183	343	25	709	475	1 734
November	219	515	29	833	468	2 062
December	223	403	31	574	426	1 658
January	130	179	20	578	290	1 197
February	133	190	12	473	346	1 153
March	142	230	20	599	398	1 388

(a) Data from July 2002 to February 2003 has been revised for all series due to an update in the number of winemaking enterprises that are within the scope of the collection.

(b) Includes muscat, madiera, tokay and white port.

(c) Includes tankers, cans and rigid containers including glass 2 litres and over.

IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	\$'000
IMPORTS(d)										
1999-2000	3 795	10 304	14 099	685	3 827	995	19 607	113 868	577	7 328
2000-01	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
2001-02	4 658	4 540	9 198	201	3 282	1 798	14 479	115 556	577	9 026
2001-2002										
January	404	321	725	15	191	202	1 133	7 838	59	920
February	272	299	571	2	225	140	938	7 782	31	669
March	278	379	657	8	221	84	969	6 861	32	507
April	276	280	555	15	127	134	831	7 342	45	639
May	274	290	564	9	178	89	841	6 294	49	758
June	374	263	637	7	131	101	875	6 502	36	616
2002-2003										
July	520	404	924	9	163	89	1 184	9 658	54	846
August	463	282	745	16	276	165	1 202	10 588	53	838
September	1 026	402	1 429	32	455	192	2 108	14 642	48	741
October	1 376	1 096	2 472	8	728	92	3 300	23 304	47	735
November	607	734	1 342	6	574	164	2 085	17 399	61	1 200
December	477	423	900	34	511	284	1 729	16 494	69	1 357
January	358	192	550	33	272	135	991	r8 578	26	r642
February	380	270	650	5	147	47	850	6 916	30	712
March	432	346	778	6	228	136	1 149	9 696	38	529
EXPORTS(e)										
1999-2000	129 586	143 256	272 842	2 287	9 088	717	284 935	1 372 768	19	243
2000-01	148 273	180 347	328 620	2 032	6 546	1 091	338 289	1 752 082	19	286
2001-02	175 741	230 465	406 205	2 698	8 048	1 438	418 390	2 105 128	24	208
2001-2002										
January	9 625	12 467	22 092	148	301	20	22 561	105 515	—	13
February	10 219	16 271	26 490	252	427	48	27 217	136 989	1	5
March	14 871	21 772	36 643	211	636	65	37 555	191 990	1	6
April	13 592	22 469	36 061	407	646	88	37 203	189 092	10	81
May	16 662	23 076	39 738	147	662	153	40 700	210 881	1	11
June	17 960	24 817	42 776	275	608	55	43 714	225 343	2	21
2002-2003										
July	14 892	20 747	35 639	169	603	134	36 545	176 586	—	—
August	18 414	22 410	40 824	314	769	49	41 957	197 639	—	—
September	r21 281	r30 966	r52 247	399	971	70	r53 687	r267 817	6	18
October	18 685	27 241	45 926	432	1 141	94	47 593	r228 328	2	26
November	r13 175	r20 674	r33 849	214	878	81	r35 022	r174 666	1	16
December	18 326	r28 370	r46 696	479	423	41	r47 639	r232 602	—	14
January	r9 576	r16 605	r26 182	158	442	29	r26 810	r132 505	—	15
February	r14 585	r21 906	r36 491	r145	r718	r49	r37 403	r170 879	2	11
March	14 397	35 384	49 781	264	331	355	50 732	214 817	5	29

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(b) Includes 'Other table wine'.

(c) See paragraphs 6 and 7 of the Explanatory Notes.

(d) Imports cleared for home consumption, see paragraph 5 of the Explanatory Notes.

(e) Exports may include sales made by exporters other than winemakers.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, March 2003

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(a)	Total table	Fortified	Sparkling	Other	Quantity	Value(b)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	22	30	52	1	6	—	58	432
New Zealand	771	1 486	2 256	18	47	215	2 536	7 328
Vanuatu	10	16	25	—	2	—	28	87
Total Oceania and Antarctica(c)	828	1 569	2 397	23	60	215	2 696	8 198
Denmark	294	881	1 175	—	4	—	1 179	3 294
Germany, Federal Republic of	365	1 612	1 977	—	—	—	1 977	4 348
Ireland	210	354	564	—	18	—	582	3 359
Netherlands	664	1 255	1 918	—	3	—	1 921	5 281
Sweden	251	756	1 007	—	16	—	1 024	3 043
United Kingdom	5 376	10 065	15 441	129	111	—	15 682	66 478
Total European Union(c)	7 431	15 501	22 931	136	164	2	23 234	89 111
Norway	54	209	263	—	5	—	267	1 049
Switzerland	50	348	398	—	—	—	398	2 507
Total Europe and the Former USSR(c)	7 579	16 133	23 712	138	168	2	24 020	93 260
Bahrain	8	7	16	—	—	—	16	26
United Arab Emirates	34	40	74	—	4	—	78	315
Total Middle East and North Africa(c)	44	56	100	—	4	—	104	399
Malaysia	42	146	188	1	1	6	197	1 825
Singapore	78	231	309	3	2	2	315	3 015
Total Southeast Asia(c)	204	461	665	4	5	65	739	5 708
Hong Kong	55	116	171	—	4	—	175	1 227
Japan	164	281	445	—	19	4	468	3 107
Total Northeast Asia(c)	277	493	770	—	30	4	804	5 130
Canada	575	1 425	2 000	13	13	—	2 027	13 532
United States of America	4 696	15 088	19 783	72	28	65	19 949	87 056
Total Northern America(c)	5 271	16 514	21 785	85	41	65	21 977	100 597
Total Other Regions(d)	194	159	353	14	22	4	393	1 525
Total All Countries	14 397	35 384	49 781	264	331	355	50 732	214 817

(a) Includes 'Other table wine'.

(b) Free on board value, see paragraph 6 of the Explanatory Notes.

(c) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(d) Includes ships' stores.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania & Antarctica</i>	<i>Europe & the Former USSR</i>	<i>Middle East & North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
1999-2000	22 219	186 398	1 112	4 839	8 208	61 519	639	284 935
2000-01	22 194	215 079	1 323	6 054	8 104	84 530	1 006	338 289
2001-02	27 273	260 436	1 492	6 685	9 851	111 735	917	418 390
2001-2002								
January	3 111	12 585	95	399	585	5 732	55	22 561
February	1 389	16 840	94	484	645	7 708	56	27 217
March	1 539	22 443	135	630	920	11 802	87	37 555
April	1 430	21 933	177	598	624	12 344	97	37 203
May	1 912	25 139	138	726	1 086	11 631	68	40 700
June	1 829	28 059	128	485	969	12 161	83	43 714
2002-2003								
July	1 979	22 900	108	740	683	10 070	66	36 545
August	3 406	27 253	111	411	633	10 049	93	41 957
September	2 813	35 315	86	775	r563	14 060	76	r53 687
October	3 481	29 651	116	763	842	12 655	85	47 593
November	4 137	r15 631	134	669	r947	13 372	131	r35 022
December	985	26 161	172	708	858	r18 618	137	r47 639
January	2 234	r14 435	113	485	656	r8 817	70	r26 810
February	r2 485	r19 568	173	806	r797	r13 496	r78	r37 403
March	2 696	24 020	104	739	804	21 977	393	50 732

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

6 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

7 The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

8 For further information on the compilation of Trade Statistics refer to Explanatory Notes contained in *International Merchandise Trade, Australia* (cat. no. 5422.0).

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES

9 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

10 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

11 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

12 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

13 For further information, see *Information Paper: A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.

ACKNOWLEDGMENT

14 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

15 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

16 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

ROUNDING

17 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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- DIAL-A-STATISTIC** For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

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2850400003037
ISSN 0819-0968

RRP \$18.50